

# Kryptos

## KRYPTOS TECHNOLOGIES



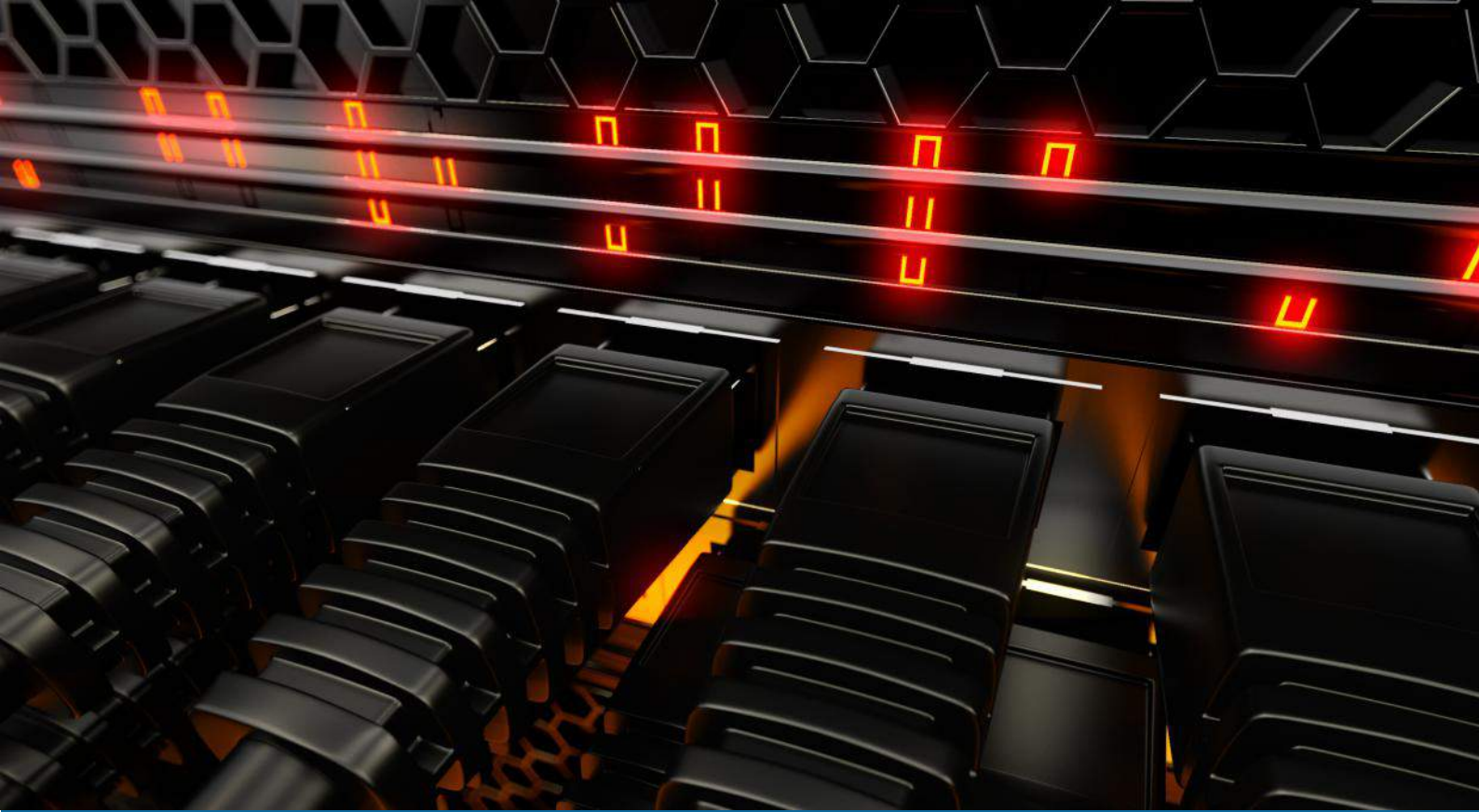
US: +1 - 817 - 617 - 7057

ANZ: +61 - 3 - 8400 - 4508

IND: +91 - (0)44 - 43915153 / 21

[sales@kryptostech.com](mailto:sales@kryptostech.com)

[www.kryptostech.com](http://www.kryptostech.com)



## NURTURED DIGITAL

In this digital transformation era new technology is constantly reshaping customer expectations and Services Providers are under pressure to deliver flawless technology service and support. Our aim is to help you understand your IT environment better, to help you overcome new and old technological challenges and support you on your journey to and from the cloud. We do not want to merely deliver a premium quality service to you, but also work with you to improve your value to your customers and Make IT Simple again.

Kryptos delivers Infrastructure managed services from ideation to execution. Our collaborative and solution focused approach differentiates us and enables our clients globally to be competitive.

Kryptos adept **Remote Infrastructure Management Services (RIMS)** delivers business value that reduces both capital and operational expenditure, improving productivity and end user satisfaction

Time on time, compelling technology modernization like migration and deployment needs instantaneous consideration – we classify such arising pain points and keep consigning it.

Focusing on your core business and let IT support services to be managed by us, gives you

# GAMUT OF SERVICES

## Remote Infrastructure Managed Services

Kryptos Infrastructure Monitoring encompasses Server & VM, Web, URL, DB, Network, Firewall, Storage, Desktop, Public Cloud Services, Application and Back up.

Infrastructure Management – We employ our industry expertise and experience to provide 24/7 proactive infrastructure services to monitor and manage your entire IT lifecycle. We undertake client-specific management of change, problems, incidents, vendors, SLA, and service uptime. Our services also include ticketing process and documentation, listing, tagging and tracking of assets, and advisory and capacity planning.

Every business depends on an efficient IT infrastructure to maximize productivity, be competitive and minimize costs. With enterprises seeking optimum value-benefits, remote infrastructure management services (RIMS) have gained huge popularity. Entrepreneurs are increasingly aware of the win-win advantage in leveraging the strengths of an Information Technology services



# Cloud Management Services

Our 24/7 proactive cloud management services help enterprises build a sustaining cloud adoption model in line with their overall IT and business strategy.

Defining cloud strategy differs from organization to organization, we apply our mind and expertise to manage the other upcoming challenges. Assessing readiness, selecting the right platform, deploying all types of cloud platforms and transforming IT are the major milestones we cover under cloud consulting.

Cloud sustainability is our ultimate aim

Cloud migration and management are the major offerings, to make these deliverables more effective we start our cloud consulting services and thus opt for a 360 degree approach.

Round the clock watch on cloud assets, dedicated team support to constantly monitor your IT applications and environment. Our expertise is in the leading cloud environments that include Microsoft,





## Help Desk Support

Dedicated 24/7 helpdesk support, Premium support services and off-peak hour support are the major offerings.

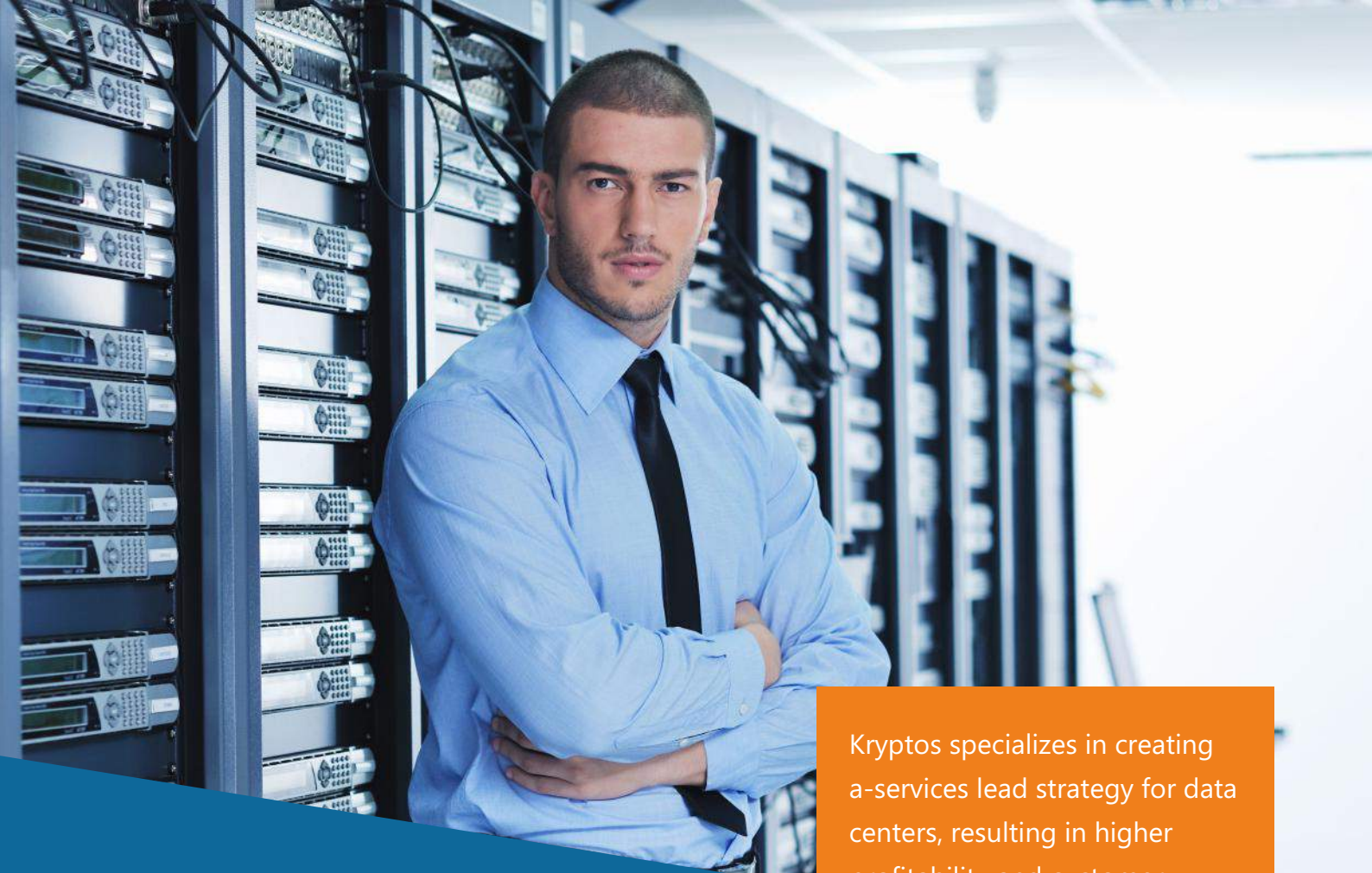
### Premium Support Services (PSS)

Kryptos PSS is a prioritised incident and problem management service. Our SME and support-staff are trained and certified across multiple technology domains and work to support you in resolving critical incidents. These services include

In today's globalised workplace, the need of the hour is round-the-clock, seamlessly available IT infrastructure is a must. However well-planned, IT systems do fail.

Kryptos Helpdesk services support any device at any time, and are aimed at providing enterprises and partners with a robust ITIL-based platform, focused on personalised services and quick resolution of incidents.

Predominant value benefits of help desk support are personalised report, flexible



Kryptos specializes in creating a-services lead strategy for data centers, resulting in higher profitability and customer attachments, better service levels and overall satisfaction.

As a technology-agnostic partner, we understand the benefits, value-differentiations and integration of multiple technologies. Kryptos enables DCs in delivering competitive,

Multi-tenant services allow data centers to offer enterprises the flexibility to choose from best-of-breed offerings and the ability to utilize multiple platforms, applications and network resources. DCs thrive with tremendous cost-savings, an accelerated time-to-market, and a competitive advantage in many instances.

Kryptos specializes in creating a-services lead strategy for data centers, resulting in higher profitability and customer attachments, better service levels and overall satisfaction.

Our Network Operating Center (NOC) takes a proactive role ensuring 24/7 technical support and maintaining the highest level of customer service.

The key differentiator in our services is that we provide a Private / White-labelled model for data

# Professional Services

Our major **cloud consulting solutions** include Enterprise Private Cloud, Multi-tenant Cloud, Public Cloud Integration (Azure, AWS, O365) and Hybrid Cloud.

**Deployment Services** helps in achieving the business and technical goals of an enterprise, planning and delivering in a time-bound manner is important and we strictly adhere to it.

Key benefits of **Migration Services** are description to the entire process, step-by-step

Our Professional services offers an integrated solution right from Consulting services, Deployment and Migration services.

Round the clock watch on cloud assets, dedicated team support to constantly monitor your IT applications and environment. Our expertise is in the leading cloud environments that include Microsoft,



# Consulting Services

Having deployed services worldwide we understand that most organisations haven't a clue around what IT assets (Hardware and Software) they have. This gets even more complicated with multiple environments, Public Cloud Services and emerging technology.

Our Consulting services include Consulting practises, IT asset audit and management and Software asset management. Better ROI and industry best

Our Consulting practises starts with 'Technology advisory services' which includes Cloud, IMS and multi-tenant services predominantly.

'Assessment and Capacity' planning is another focus area which offers risk analysis, capacity planning and IT optimization as value benefit.

'IT asset management solution' helps in improving IT inventory and build control, detecting loss and mitigating risk.

Software asset management undertakes crucial services related to software compliance guidelines and tag use rights. Software budgeting, analysis over new software







## Partnership Program

The Kryptos partnership model is backed by experience gained from years of working with partners in India and overseas markets. We developed a value sharing partner-engagement model; this has received wide acclaim and revolves around a complementary services-led engagement.

To cater to the requirements of our partners around the globe, we offer bespoke partnership programs, customized specifically to meet your go-to-market priorities and future goals.

We have a dedicated team of partner-managers, focused on understanding your business needs and jointly creating a services-led business.

Transparency, value-creation,

## Partner Program Benefits

- Become a Private or White labelled partner, with no huge investment on technologies
- Enjoy our "Pay as you earn" flexible model
- 24/7 Technical Support improving SLA with your customers
- Our domain expert's availability to partner business will serve as a great resource pool.
- Joint Marketing starts with sharing of marketing resources and access to sales collateral that can leverage the sales cycle
- Customer Demo and Proof of Concept are offered which in turn is crucial during sales process
- Advisory Services – we believe consulting to structure the design of any services offered. Our partners get to benefit the same value once we start working for a project
- Real-time Dashboards - Transparency over each project execution is a policy at Kryptos. We develop real-time dashboards for partners to enable analysis and time-control

## Who can partner with us?

- Managed services providers
- System integrators
- Value-added resellers
- Hosting providers
- Data centers
- TELCO

## Why partner with us?

Partnering with us gives you several advantages, you can

- Launch new services
- Tell a compelling story
- Advise and plan
- Transform

## Partners Program Details

**Private / white labeled  
partnership model -  
an ongoing revenue model**

- Low investment in starting IMS as a new business service
- Joint marketing campaigns
- Co-operated funds
- Pre-sales resources
- Technical support

**Referral partnership  
model - on sales commission  
basis**

- Project-based support
- Acquire new clients with our support
- Due appreciation and rewards

# ABOUT KRYPTOS

Instigated in 2009 with a vision to be a leader in Pure play IT services, today we are one of the major players in providing 24\*7 Remote Infrastructure Management Service to partners and customers across India, Singapore, Middle East, UK and North American markets.

Kryptos has been a pioneer in creating a Shared Service Desk practise in India.

Substantial focus and expertise on Cloud Management, 100 + Man years of expertise on cloud deployment, migration and management are our forte.

Our 75+ strong employees and a Global Network Operations Centre (GNOC) based out of India, offers proactive technical support services.

IT Services deliver based on ITIL framework V3.0. Process certification on ISO 20000 & 27001



For more information, contact  
**[sales@kryptostech.com](mailto:sales@kryptostech.com)**

For more information about Kryptos  
visit **[www.kryptostech.com](http://www.kryptostech.com)**

**Kryptos**